

JONES, MICHAEL

From: JONES, MICHAEL
Sent: Wednesday, April 16, 2008 10:27 PM
To: Holton, Doug
Subject: FW: IS Approval

Chief,

Per our conversation today, this is the follow-up from Buel Lane concerning the M/A-COM radio system. There are two concerns:

1. M/A-COM has not meet their timeline for the three to six month deliver for the radios.
2. M/A-COM is requesting a PO for the radios.

I'll talk with Buel tomorrow and schedule a conference call next week. I'll continue to stress the point a PO is not an option. I'll advise you prior to the meeting.

M Jones
DC

From: Lane, Burel [mailto:laneb@tycoelectronics.com]
Sent: Thu 4/10/2008 3:51 PM
To: JONES, MICHAEL
Cc: Crowe, Paul; Anderson, James (Field)
Subject: IS Approval

Per our conversation last week I am responding to your request for a follow-up e-mail in regards to the IS certification form Factory Mutual. I have been in Lynchburg this week speaking directly with the Product Manager, Engineer assigned, and the Project Manager about this issue. M/A-COM' has contacted Factory Mutual several times in an attempt to obtain an update, the last which was April 8, 2008. Unfortunately they have not responded. What we know to day is the following:

- We have been promised a report from FM by the end of April
- Our expectation is the P7200 will receive IS approval.
- Shipments of P7200 with the FM IS approval sticker will begin in May.

Be assured we are working diligently to provide an IS approved P7200 radio ASP.

Mike, we still have the issue of a revised purchase order for the yellow cover for the IS P7200 radio. Paul has been unable to resolve this with Emma. Our product people on my word have set in motion the acquisition of the "yellow" front covers in anticipation of a revised PO form Milwaukee Fire.

Regards,

Burel Lane
North Central Regional Sales Manager
Tycoelectronics - Wireless System Segment
248-273-3366 tel
714-459-8118 fax
612-384-7600 cell

9/25/2008

laneb@tycoelectronics.com.

JONES, MICHAEL

From: JONES, MICHAEL
Sent: Friday, May 02, 2008 5:13 PM
To: Holton, Doug
Subject: Fw: Milwaukee Fire Portables -- Requested Information

Chief,

Just received this email from Paul Crowe. He call me also to discuss the details. I informed him there will have to be a conference with you next week, so all parties can put their thoughts on the table. If you want to discuss this prior to Monday just call.

Mike

----- Original Message -----

From: Crowe, Paul <crowep@tycoelectronics.com>
To: JONES, MICHAEL
Cc: Lane, Burel <laneb@tycoelectronics.com>
Sent: Fri May 02 15:27:26 2008
Subject: Milwaukee Fire Portables -- Requested Information

Mike,

As requested, here are answers to the questions you asked last week:

-- Estimated delivery date of yellow, FM-approved portables is late August. This is based on parallel efforts to ramp up production of yellow covers and receive the required quantity, and obtain FM and FCC approval. I just left a meeting regarding the FM approval plan, and what can/will be done to obtain it. Fortunately, what we are experiencing with the FM approval is typical, so our Product people have reasonable confidence that they will work through the flagged issues over the next few weeks. I also confirmed that the date you were given originally was optimistic and assumed no delays. This new schedule is more realistic. Of course it is always possible that more problems could arise and delay it further, so I talked through the "worst case" scenarios with the Product team and it is agreed that late August accounts for a reasonable amount of delays. I will communicate with them regularly to see if the schedule can be improved, and also to be alerted if more problems arise; I'll communicate their progress back to you. We regret that this delay has happened and appreciate the importance of accurate information for you in the future.

-- Warranty information: All radios are warranted for 1 year, and the warranty date starts at the time of programming and distribution. We will collect serial number information so our factory and your staff knows the warranty status of each radio.

-- Contract change agreement for the yellow IS radio exchange: Mike Drzewiecki and I have agreed on a contract modification that does not require a PO from your office, so at this time there is no further action required by your department. I expect to receive it in the next few days, so it does not affect the schedule.

I look forward to working with you as you field the new radios, and encourage you to call me anytime with questions.

Best regards,
Paul

Paul Crowe
Program Manager
Co Electronics
Wireless Systems Segment / M/A-COM
434-455-9356 tel
434-455-6815 fax